

NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.
DOCKET DE _____
STATEWIDE ENERGY ASSISTANCE PROGRAM
BUDGET FOR INCREMENTAL ADMINISTRATIVE COSTS
PROGRAM YEAR OCTOBER 1, 2011 - SEPTEMBER 30, 2012

Estimated budget for 2011-12 program year administrative costs

Program education materials		
Brochure reprint and target mailings	\$	1,000.00
Legal consultants relative to EAP	\$	1,500.00
NH Electric Cooperative share of CAA administrative costs	\$	<u>161,832.81</u>
Total estimated budget	\$	<u>164,332.81</u>

NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.
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STATEWIDE ENERGY ASSISTANCE PROGRAM
ACTUAL INCREMENTAL ADMINISTRATIVE COSTS
PROGRAM YEAR OCTOBER 1, 2010 - SEPTEMBER 30, 2011
(Through June 2011)

Program education materials	
Brochure reprint and targeted mailings	\$ 665.17
Legal consultants relative to EAP	\$ 883.58
NH Electric Cooperative share of CAA administrative costs	<u>\$ 130,450.65</u>
Total 2010-11 Program Year to-date through June, 2011	<u>\$ 131,999.40</u>

NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.
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STATEWIDE ENERGY ASSISTANCE PROGRAM
FORECAST RETAIL SALES
PROGRAM YEAR OCTOBER 1, 2011 - SEPTEMBER 30, 2012

<u>Month</u>	<u>kWh Sales</u>
Oct-11	50,964,351
Nov-11	49,775,392
Dec-11	64,160,759
Jan-12	81,065,579
Feb-12	75,866,515
Mar-12	65,791,552
Apr-12	60,336,459
May-12	50,368,959
Jun-12	55,944,722
Jul-12	61,428,044
Aug-12	64,322,831
Sep-12	<u>64,440,045</u>
Total	<u><u>744,465,206</u></u>

Based on NHEC preliminary forecast for 2012